

AGR Financial Planner

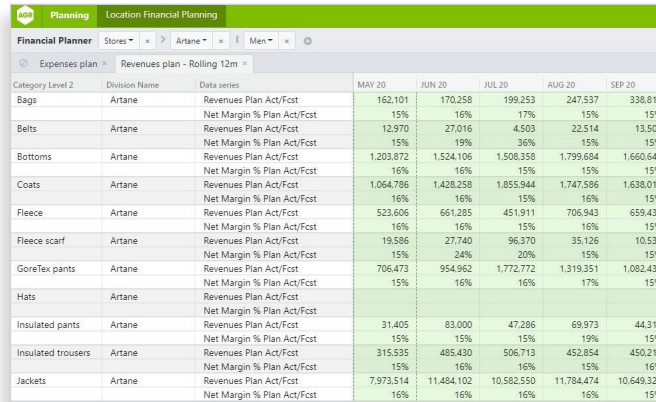
AGR Financial Planning is a standalone module within AGR Planning suite that allows you to create financial plans that are sound and in line with your organization's strategic plans, as well as adaptable to external influence. You can create plans for new stores based on sound predictive analysis.

The financial planner is a top down strategic planning tool. It gives users control and oversight over their financial plans where plans can be compared to actual figures as time passes. It is also possible to revise plans when unforeseeable events happen that require adjustments. Plans are easily exportable to other systems and analytical tools.

The processes within the financial planning module are split into revenue planning and expense planning. Historic data is used to pre-populate both plans as a starting point which can then be amended by the user.

Revenue Planning






Sales, margins, cost of goods sold and discounts can be planned for each division and down to product groups. A division can be a store, vendor, market or company departments (relevant in expenses planning). Historic data from last year is used to pre-populate the plan as a baseline. All plans can be done on monthly and weekly levels.



Category Level 2	Division Name	Data series	MAY 20	JUN 20	JUL 20	AUG 20	SEP 20
Bags	Artane	Revenues Plan Act/Fcst	162,101	170,258	199,253	247,537	338,818
		Net Margin % Plan Act/Fcst	15%	16%	17%	15%	15%
Belts	Artane	Revenues Plan Act/Fcst	12,970	27,016	4,503	22,514	13,508
		Net Margin % Plan Act/Fcst	15%	19%	30%	15%	15%
Bottoms	Artane	Revenues Plan Act/Fcst	1,203,872	1,524,106	1,508,359	1,799,684	1,660,641
		Net Margin % Plan Act/Fcst	16%	16%	15%	15%	15%
Coats	Artane	Revenues Plan Act/Fcst	1,064,786	1,428,258	1,855,944	1,747,586	1,638,018
		Net Margin % Plan Act/Fcst	16%	16%	15%	16%	15%
Fleece	Artane	Revenues Plan Act/Fcst	523,606	661,285	451,911	706,943	659,434
		Net Margin % Plan Act/Fcst	16%	16%	15%	16%	15%
Fleece scarf	Artane	Revenues Plan Act/Fcst	19,586	27,740	96,370	35,126	10,537
		Net Margin % Plan Act/Fcst	15%	24%	20%	15%	15%
GoreTex pants	Artane	Revenues Plan Act/Fcst	706,473	954,962	1,772,772	1,319,351	1,082,439
		Net Margin % Plan Act/Fcst	15%	16%	16%	17%	15%
Hats	Artane	Revenues Plan Act/Fcst					
		Net Margin % Plan Act/Fcst					
Insulated pants	Artane	Revenues Plan Act/Fcst	31,405	83,000	47,286	69,973	44,316
		Net Margin % Plan Act/Fcst	15%	15%	15%	19%	15%
Insulated trousers	Artane	Revenues Plan Act/Fcst	315,535	485,430	506,713	452,854	450,213
		Net Margin % Plan Act/Fcst	15%	16%	16%	15%	16%
Jackets	Artane	Revenues Plan Act/Fcst	7,973,514	11,484,102	10,582,550	11,784,474	10,649,327
		Net Margin % Plan Act/Fcst	16%	16%	16%	16%	15%



Features:

-  Create baseline financial plan from historical data
-  Compare actuals against the baseline plan
-  Plan revenue, expenses and trading margins by product group, trading location or customer and expense type
-  Ensures a single plan across product and location hierarchies
-  Corrective action can be quickly identified and taken when plans are exceeded or missed

Expense Planning

Expenses Planning can be done for each division and account keys. A division can be a store, vendor, market or company departments. Historic data from last year is used to pre-populate the plan as a baseline. All plans can be done on monthly and weekly levels, and expenses are grouped together by accounts such as salaries, IT cost, marketing etc.