

## AGR Planning for Retail

Give your planners the tools they need to ensure that your strategic financial goals are adhered to both pre-season and in-season. Using best practice methodology embedded in our Dynamic Planning solution, you can now ensure that you keep on track with your strategic goals and exception reporting will alert you to any gaps. Streamlined processes help you to easily manage your open-to-buy to allow you to achieve your financial targets.

## Merchandise Planning

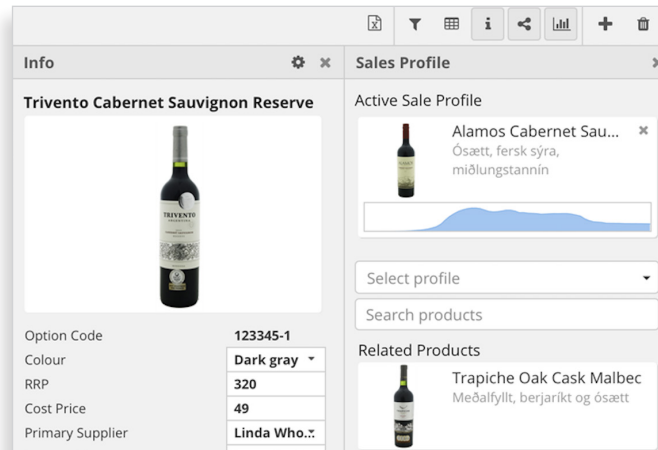
Our Merchandise Financial Planning solution shows you that merchandise planning is more than just a number game – it's the head of your organization.

- ▶ Effective stock, intake and open-to-buy control facilitates cash flow management and in-season re-buying
- ▶ Multichannel planning enables channel profitability to be assessed
- ▶ Comparison to and reconciliation with bottom up Option and Location plans ensures that the business has common goals at all levels

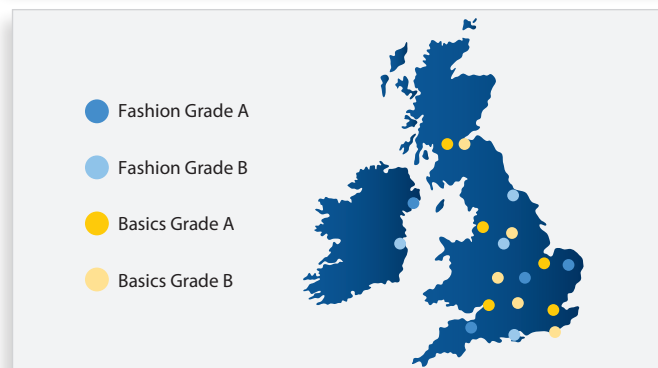
## Location Planning

Using the Location Planning function, you can easily create location financial plans that are sound and in line with your organization's strategic plans and yet are adaptable to external influences.

- ▶ Ensures there is a single plan across both product and location hierarchies








The screenshot displays a software interface with two main panels. The left panel, titled 'Info', shows details for 'Trivento Cabernet Sauvignon Reserve', including an image of the bottle, an option code of '123345-1', a color of 'Dark gray', an RRP of '320', a cost price of '49', and a primary supplier of 'Linda Who...'. The right panel, titled 'Sales Profile', shows an 'Active Sale Profile' for 'Alamos Cabernet Sau...' with a line graph and a 'Select profile' dropdown menu. Below this is a 'Search products' field and a 'Related Products' section featuring 'Trapiche Oak Cask Malbec'.

The map shows four location clusters: Fashion Grade A (dark blue dot), Fashion Grade B (light blue dot), Basics Grade A (yellow dot), and Basics Grade B (orange dot). The dots are scattered across the UK and Ireland, with a higher concentration in the southeast of England.

## Features:

-  Location grading down to department level
-  WSSI
-  Top down, bottom up, and middle out planning
-  View plan vs actual
-  Financial and open-to-buy budgets

- ▶ Space usage can be optimized to ensure that location profitability is maximized
- ▶ Corrective action can be quickly identified and taken when plans are exceeded or missed

## Location Clustering/Grading

Today's customers have distinct preferences on how they shop, where they shop, and when they shop. AGR's Location Clustering/Grading ensures that you can place your products where your customers are likely to buy them.

- ▶ Allows location clustering outside of the Location Hierarchy
- ▶ Clustering can be against any available attribute
- ▶ Locations can be grouped differently by merchandise department/sub-department